JUDGES Q&A



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- What does excellence in multinational insurance mean to you?
- To me it means to be able to deal with the most difficult aspects about global insurance programmes in an efficient and pro-active way (among these most difficult elements, as pointed out in a very interesting article by Commercial Risk, there are: time consuming processes regarding local policies issuance, cost-saving aspect not always achieved, collection of information at local level, local regulations pressure, not having a presence everywhere (as Insurer) etc, ...)
- What key trends or innovations do you expect to see reflected in this year's submissions?
- A rtificial Intelligence (AI) and also the metaverse, however, like all disruptive technology, the increasing utilization of AI and the metaverse contribution will also bring up new risks and potential liability situations.

- What will you be looking for as you judge entries? In your experience, what distinguishes a winning insurance submission from the rest?
- It is my first experience as a judge in AXCO Global Insurance Awards so I am very curious to see the type of submission that I will receive and I am sure that each of them will be very interesting and actually I am quite sure I might be learning something new from each of them. In my opinion a possible winning submission should be characterized by some innovative and "revolutionary" aspect.
- What advice would you give to someone entering the awards?
- My advice to the nominees is: be honest and transparent (do not try to "sell" what you do not have) and just highlight examples of very complex cases that you have been able to resolve successfully.
- What would you say to those who are on the fence about entering this year?
- That it is a unique occasion to show all the work done in multinational and to have a chance to be recognized by colleagues from the same sector. There is nothing to be scared about and the AXCO Insurance Awards night is a fantastic celebration that you cannot miss!