



# Global Insurance Week 2024

| <b>Axco Masterclass B – Sub-Saharan Africa in Focus</b><br><b>14:00 – 17:00, Wednesday 17<sup>th</sup> April 2024</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
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| <b>14:00 – 14:05</b>                                                                                                  | <b>Welcome, agenda and key objectives</b><br>George Smith, Associate Global Risk Analyst, <b>Axco</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>14:05 – 14:30</b>                                                                                                  | <b>Keynote: Exploring market trends and opportunities in the Sub-Saharan Africa region</b><br>Anna Brattstrom, Global Head Data Analysis, <b>Axco</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>14:30 – 15:15</b>                                                                                                  | <b>Panel Discussion: Exploring the drivers of change and opportunity within specific territories</b><br><br>Our collection of pan-region experts (CIMA, Nigeria and Angola) will provide a country-level view into the following topics, whilst together drawing out some common trends and themes: <ul style="list-style-type: none"> <li>• Regulatory change – how is this driving opportunity</li> <li>• Strategic change – how is this driving opportunity</li> <li>• Emerging risks and trends, including climate change and digitalisation</li> </ul> Martin Tomlinson, Insurance Consultant and Angola Expert, <b>Axco</b><br>John Atherton, Insurance Consultant and CIMA Expert, <b>Axco</b><br>James Farrington, Insurance Consultant and Nigeria Expert, <b>Axco</b> |
| <b>15:15 – 15:30</b>                                                                                                  | Comfort break                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>15:30 – 16:15</b>                                                                                                  | <b>Keynote: Discover the vision behind the SanlamAllianz joint venture</b><br><br>With regulatory approvals secured, SanlamAllianz is poised to become the leading Pan-African non-banking financial services company, operating in 27 key markets.<br><br>Join Melanie Windirsch, Head of Global Network Management and Multinational Governance, <b>Allianz Commercial</b> , who will be discussing:                                                                                                                                                                                                                                                                                                                                                                          |

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|                      | <ul style="list-style-type: none"> <li>• The vision behind the joint venture and how it aligns with the wider Allianz group strategy</li> <li>• Opportunities to unlock growth in African markets through driving inclusion, innovation and enhanced distribution</li> <li>• Real world examples of Pan-African programmes and how they are increasing the penetration of insurance products</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>16:15 – 16:40</b> | <p><b>Keynote: Explore the role of Public-Private Partnerships to deliver insurance at scale</b></p> <p>Delve into the De-risking, Inclusion, and Value Enhancement of Pastoral Economies in the Horn of Africa (DRIVE) Project led by the World Bank, which is working to enable the region to adapt to the impacts of climate change, commercialize livestock production in pastoralist communities, and ensure inclusion of the marginalized and vulnerable groups such as women in the sector.</p> <p>Qhelile Ndlovu, Financial Sector Specialist, <b>The World Bank</b> will be discussing:</p> <ul style="list-style-type: none"> <li>• The role of public-private partnerships in delivering insurance at scale in a sustainable way</li> <li>• How insurance is helping to derisk lending into high-risk sectors and encourage private investment into livestock chains</li> <li>• Opportunities for insurers to unlock growth opportunities and meet their commitments to the Paris Agreement by providing capital for projects that support pastoralists to mitigate the impact of climate change</li> </ul> |
| <b>16:40 – 16:55</b> | <p><b>Roundtables: Closing Reflections</b></p> <p>Attendees will reflect on everything they have heard today, how has it made them think differently about opportunities for growth in Sub-Saharan Africa, and key takeaways they will bring back to the office.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>16:55 – 17:00</b> | <p><b>Session summary and close</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |